



# Welcome!

ShareLab Scotland Fund: briefing  webinar

---

# Agenda

20min: Presentation outlining the programme.

40min: Q&A session

**Presenter:** Alice Casey - Programme Lead

Nesta is an innovation foundation.  
We back new ideas to tackle the  
big challenges of our time.

---

# What is ShareLab Scotland?

The Scottish Government is partnering with Nesta to find and support **early stage projects** that build and/or use **collaborative digital platforms** to tackle challenges around **sustainable energy and transport**; focusing on the most **vulnerable consumers**.



Scottish Government  
Riaghaltas na h-Alba  
gov.scot

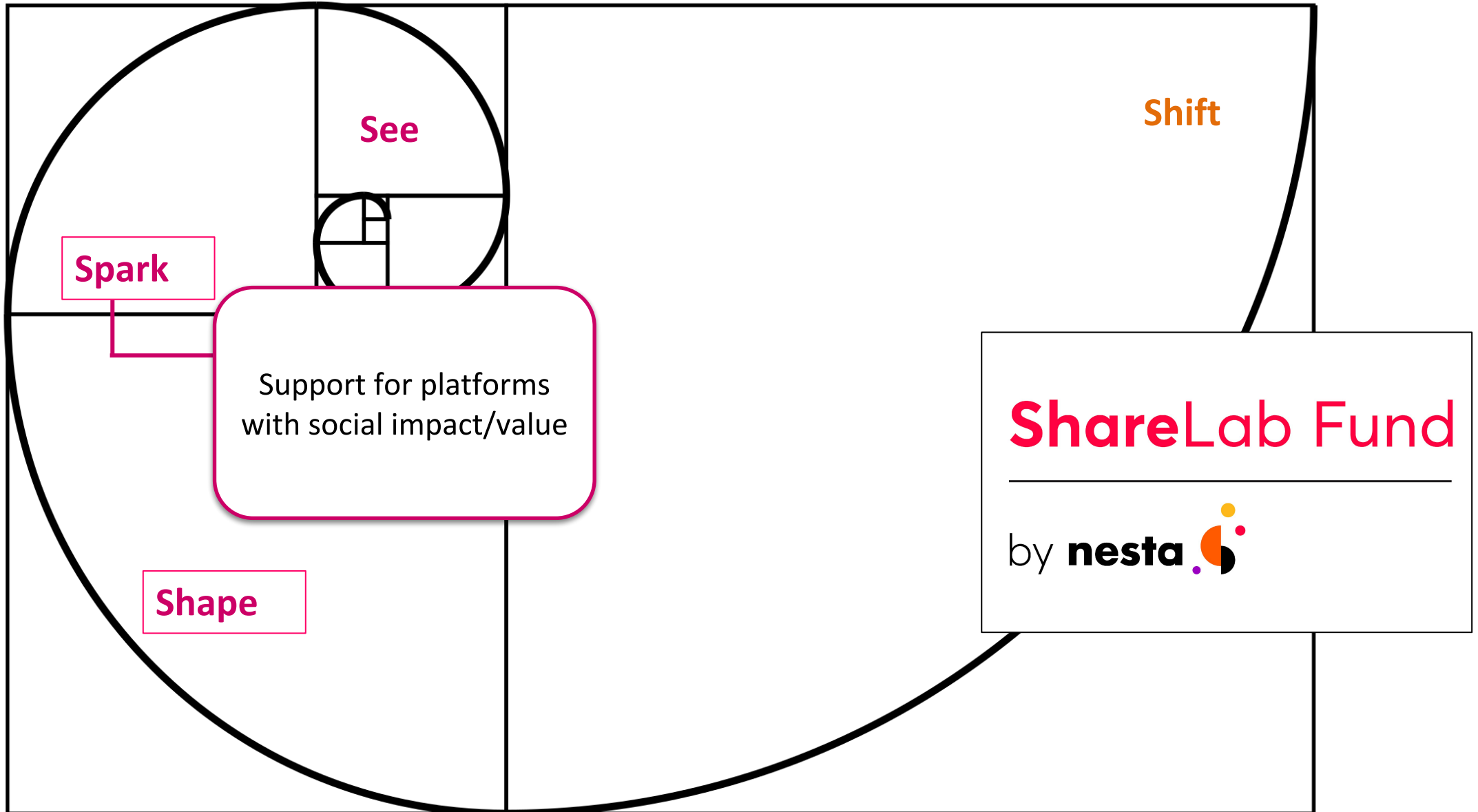
# ShareLab Fund

---

by **nesta** 

1. **Low understanding of potential & social impact of collaborative platforms**
2. **Dominant model for platforms is centralised & proprietary**
3. **Lack of support for practical social innovation**

# Problem: Lack of support for practical innovation and exploration



---

# The opportunity

Scotland's interest in the collaborative economy is growing, particularly in areas such as peer-to-peer accommodation and car sharing which are bringing significant benefits to individuals, communities and businesses.

However, to date, most collaborative platforms have been driven by for-profit business models. The Scottish Government believes that there is **huge potential for the collaborative economy to contribute to the fairer, more socially responsible economy that we want for Scotland.**

---

# What is the collaborative economy?

The Scottish Government's Expert Advisory Panel on the Collaborative Economy defines the collaborative economy as:

**'Connecting individuals or communities via online platforms to enable the sharing or provision of goods and services, assets and resources without the need for ownership'.**



---

# What is a 'collaborative digital platform'?

This is not just a website. It is a **web-based digital matching or exchange platform** that helps to unlock idle or underused resources (such as objects, skills, money and/or people) by **matching 'haves' with 'wants'** in ways that enable greater **efficiency** and **ease of access**.

# ShareLab Fund

Financial support and mentoring to fourteen early stage organisations that are applying collaborative economy operating models to address social challenges, ranging from homelessness to supporting refugees.



**ShareLab Fund**

by **nesta** 

---

# Example projects

**BEAM**: Crowdfunding platform that helps the homeless train up and get into work.

**TrustOnTap**: Digital platform connects elderly people with self-employed carers, enabling them to live independently for longer.

**Chatterbox**: Language-learning platform taps into the linguistic talent of refugees - and facilitates their entry into the UK workforce.

**Hearts MilkBank**: App connects donor mothers to courier service, automating donations and enabling the service to scale.

---

# The Programme

Grants of between £15,000 and £33,000 over 9-12 months

Deadline for EoI: Thursday 23rd August at 11am.

Three main themes: **energy**, **transport** and **community resources**

---

# Energy

Under this theme, we particularly invite ideas that:

- Foster **sustainable energy** consumption
- Enable uptake of **community renewable energy** schemes
- Develop **energy storage** mechanisms
- Enable **peer-to-peer energy** sharing

---

# Transport

Under this theme, we particularly invite ideas that:

- Deliver transport benefits that **reduce energy needs** or **expand and enhance transport services** in rural areas
- Help community transport, dial-a-ride and community car schemes to **collaborate more effectively**;
- Fill empty seats, **reduce isolation** and **transport poverty** for vulnerable people.

---

# Community resources

Under this theme, we particularly invite ideas that:

- **Sharing physical resources** such as tool and toy libraries
- **Sharing skills** such as computing, plumbing or gardening
- **Collective buying** initiatives such as oil buying clubs and food buying clubs, or other initiatives that enable vulnerable consumers to engage in markets
- **Increasing sustainable use** of buildings and sharing community environmental assets such as gardens and kitchens

# Eligibility checklist

To be considered for funding and support through the programme, the proposed idea must:

- Be **delivered in Scotland** for the benefit of people living in Scotland
- Make use of a **collaborative digital platform** (see definition)
- Clearly **address the themes** of sustainable energy and/or transport, or otherwise deliver benefits to consumers in vulnerable circumstances and/or disadvantaged communities
- Clearly demonstrate how it contributes to the **desired outcomes**



---

# Selection criteria

- **Innovation and ambition:** is the idea original and compelling?
- **Desirability:** is it appealing to users / commissioners?
- **Impact:** what impact would the project have on Scotland's consumers and communities? How would the impact be measured?
- **Scale:** is this an idea that can grow, or that could have broad applicability in other geographies or contexts? Does it learn from others' work?
- **Financial sustainability:** is there a credible route to the initiative becoming self-sustaining over time?

---

# What we're looking for

We are particularly interested in working with individuals and organisations who:

- Are **passionate** about the opportunities that new technologies and ways of working can bring to social challenges.
- Have a **commitment** to actively taking part in workshops and events as part of idea development.
- Are **supported** by a competent delivery team.
- Are **open** to being challenged and supported to grow their idea.
- Work with open data / open source technology.
- Are innovative in the way they **organise and govern** themselves e.g. platform coops, mutuals, self-managed teams etc.
- Are **happy to share** their learning more widely - the challenges as well as the successes.

---

# The application process

We invite you to submit an Expression of Interest (EOI) form by **11am on Thursday 23rd August**.

You can access the EOI form here:

<http://bit.ly/ShareLabScotland-Apply>

# Thank you!

[ShareLab.Scotland@nesta.org.uk](mailto:ShareLab.Scotland@nesta.org.uk)



Scottish Government  
Riaghaltas na h-Alba  
[gov.scot](http://gov.scot)



**24<sup>th</sup> July / Edinburgh Workshop**

**1<sup>st</sup> August / Publish EoI form**

**23<sup>rd</sup> August 11am / EoI deadline**

# Any questions?

- Read the FAQs:  
<https://www.nesta.org.uk/project/sharelab-scotland/frequently-asked-questions-faqs/>
- Send questions or feedback to: [ShareLab.Scotland@nesta.org.uk](mailto:ShareLab.Scotland@nesta.org.uk)

**If your proposal is successful you will be invited to attend an idea development workshop in September and develop a full bid.**