

# EdTech testbeds

## Models for improving evidence

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## Science Practice

Science Practice is a research and design consultancy. Our [Good Problems](#) team works with funders to help them identify and prioritise important problems and design effective innovation programmes. Team members on this project were Richard Batty, Andrea Wong, and Ana Florescu.

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## About Nesta

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## Models for improving evidence

<b>Acknowledgements</b>	<b>4</b>
<b>Executive summary</b>	<b>5</b>
Research methods	7
<b>1 The challenge: make more effective use of technology in education</b>	<b>8</b>
The value of evidence	9
What do we mean by evidence?	9
The barriers to evidence	10
Current and past initiatives to address this challenge	14
Testbeds as a possible solution	15
<b>2 Learning from case studies of existing testbeds</b>	<b>16</b>
iZone	16
MindCET	17
Digital Promise	17
European Schoolnet	18
EDUlabs	18
<b>3 Testbed models</b>	<b>19</b>
Co-design	20
Test and learn	21
Evidence hub	22
EdTech network	23
<b>4 Comparison and analysis of models</b>	<b>24</b>
<b>5 Considerations for implementing the models</b>	<b>26</b>
<b>Conclusion</b>	<b>27</b>
<b>Appendix 1: Full testbed case studies</b>	<b>28</b>
iZone	29
MindCET	31
Digital Promise	33
European Schoolnet	35
EDUlabs	37
<b>Appendix 2: Recommended reading</b>	<b>39</b>
<b>Appendix 3: List of testbed examples</b>	<b>40</b>
<b>Endnotes</b>	<b>41</b>

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# Executive summary

**Educational technology (EdTech) has the potential to transform education but too often it fails to live up to expectations. Cycles of hype and disappointment are common features of the field, and teachers and schools find it difficult to know which EdTech to buy and how best to use it. Conversely, EdTech suppliers often struggle to gain access to schools to test and refine their products.**

Evidence is a key part of this problem. Reliable, relevant evidence can enable good decision-making around EdTech. But evidence is often missing, irrelevant, or hard to understand. Although there are several organisations working on this problem in the UK, there is still much to be done.

We have identified five barriers ([page 10](#)) to having more evidence-based EdTech.

- The complex context of EdTech infrastructure, services, policy, and pedagogy.
- The wide variety of evidence needed for differing purposes and stakeholders.
- Constraints in schools because of lack of money, time, and skills.
- Inadequate and fragmented advice for schools and teachers.
- EdTech suppliers not generating good enough evidence of what works in practice.

EdTech testbeds are a way to improve this situation by generating and sharing evidence of what works in practice for those who need it. Testbeds have attracted interest in the policy world lately as a way to explore the feasibility of technologies from autonomous vehicles to new financial products. Nesta has [recently announced](#) a partnership with the Department for Education to launch an EdTech testbed in England. They will work with partners to build the evidence for what works by connecting schools and industry to test high-potential products.

An EdTech testbed is defined as:

**An environment to test and experiment with EdTech in a real-world setting.**

This report explores how testbeds can be designed so that the most appropriate EdTech is created and schools are able to use it in the most effective way. We aim for this report to help provide a path to setting up one or more EdTech testbeds in the UK. With the right skills and resources, this would be a highly ambitious yet achievable goal.

We have developed four testbed models that could help with this. These models are intended to act as archetypes, rather than as a detailed blueprint for implementation. A testbed design could also be created by combining two or more of these models. The models are:

- **Co-design:** EdTech suppliers, researchers, teachers, and students work together to identify educational needs and opportunities, and to develop a combination of technology and pedagogy to address these. (page 20).
- **Test and learn:** EdTech suppliers work with schools or colleges to rapidly test their product in a real-world setting so they can improve it. (page 21).
- **Evidence hub:** Educators and policymakers work with EdTech developers and researchers to generate evidence about impact, synthesise it, and disseminate evidence-based advice to guide adoption and scaling. (page 22).
- **EdTech network:** A network of schools, researchers, and suppliers that share their experience and insights. As well as networking, this may involve training and professional development. (page 23).

These models tackle different parts of the problem. For example, if you want to generate qualitative evidence to inform product concepts or prototypes, a Co-design model would be most useful. But if you want to test the effectiveness of more mature products, then the Evidence hub would be more appropriate. They could also be combined – for example, an Evidence hub could connect with an EdTech network to disseminate its findings and get feedback on them. Together, these models make up different parts of a robust EdTech evidence ecosystem that supports all aspects of EdTech development and use.

When it comes to the implementation of the models, we provide several considerations to aid design and decision-making: (page 26):

- Testbeds should act as a public good that everyone can draw on by sharing findings and data, as well as being transparent about methods.
- Don't just test the technology in isolation - test the pedagogy and implementation as well.
- Have a clear purpose for evidence-gathering and the right methods for this purpose.
- Define the audience for any evidence generated and communicate it to them in a way that they will find useful.
- Make sure that participants in the testbed such as teachers and suppliers have the ability and motivation to take part, and that you have a way to manage friction between different participants.

This report is intended to be useful to anyone considering setting up an EdTech testbed and, more broadly, for anyone involved in EdTech policy. This includes policymakers, researchers, funders, schools and industry organisations.

## Research methods

The research for this report was based on:

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### A literature review

We reviewed relevant academic and policy literature on EdTech evidence. The literature we used is referenced in endnotes and there is a list of recommended further reading in Appendix 2 on [page 39](#).

### Interviews with experts

We interviewed nine experts from schools, EdTech suppliers, and academia. Interviewees are listed in the acknowledgements section. We also engaged with a variety of suppliers and other EdTech organisations at the EdTech trade show, BETT.

### A workshop with experts

We held a workshop with people from schools, EdTech suppliers, academia, and government on 19 March 2019 to test our understanding of the problem and the testbed models we developed. Participants are listed in the Acknowledgements section.

### Case studies of EdTech testbeds

We explored in greater detail five case studies to understand how existing EdTech testbeds work. These were based on desk research and interviews.

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# The challenge: make more effective use of technology in education

**There is a wide variety of EdTech on offer to help students, teachers, administrators, and school leaders. Prominent EdTech successes such as the Scratch educational programming environment suggest that it can be beneficial. Systematic evidence also gives hope – an evidence review from the Educational Endowment Foundation (EEF) suggests that EdTech overall can offer moderate impact for moderate cost.<sup>1</sup> Technology has the potential to help tackle many challenges in our education system.**

But EdTech products have often not lived up to expectations. One OECD report concluded that:

**When they [ICTs] are used in the classroom, their impact on student performance is mixed, at best. In fact, PISA results show no appreciable improvements in student achievement in reading, mathematics or science in the countries that had invested heavily in ICT for education.<sup>2</sup>**

The EdTech sector has also gone through many cycles of hype and disappointment stretching back through the decades, including technologies such as educational television and virtual worlds for learning.<sup>3</sup>

Teachers and schools face difficulties with EdTech. This became clear when speaking with teachers and those involved in EdTech procurement decisions in schools. Lauren Thorpe, the Head of Data and Systems Strategy at Ark Schools, suggested that there are so many EdTech products available that it is difficult to evaluate and choose between the options. She also said it can be difficult to evaluate the credibility and longevity of suppliers, risking leaving schools with unsupported or underdeveloped products. Mark Martin, a computer science teacher and EdTech expert, expressed frustration at EdTech suppliers who promise a lot, but whose products often turn out to have little benefit.

While technology alone will not transform education, an appropriate combination of technology and pedagogy, matched to the context of learning, can have a substantial positive impact. A study of the use of interactive whiteboards in UK schools concluded:

**In the hands of a teacher who is interested in developing the independent, creative, thinking skills of their students, [the interactive whiteboard] will be used to further these purposes. . . It's not what you use it's how you use it.<sup>4</sup>**

## The value of evidence

A significant cause of these problems are challenges in gathering and using evidence. As one report says:

These difficulties [with evidence] can lead to incongruity between technology investments, learning sciences research, and evidence-based decision-making. The disconnections result in large pendulum swings. For example, as school leaders see the appeal of learning technologies, large educational technology investments are sometimes made, usually focusing on hardware and not always capitalizing on what we know about learning. Later, when evidence of improved student outcomes fails to materialize, those investments are characterized as failures. Not enough is learned in the oscillation between high expectations and disappointment as the pendulum swings between ICT optimism and results-oriented reviews of evidence of ICT impact.<sup>5</sup>

This leads us to our core question:

**How can you design a testbed so that the most appropriate EdTech is created and schools are able to use it in the most effective way?**

Answers to this will have to be pragmatic – working within time, money, and system constraints and balancing tradeoffs between competing objectives.

The context we are focused on is English primary and secondary education. But many of our findings and recommendations will be applicable elsewhere.

## What do we mean by evidence?

By evidence, we don't only mean academic studies. We are taking a broader approach where evidence refers to any knowledge based on analysis, observation, or experience that is as reliable and relevant as possible to the practical problems of education.<sup>6</sup>

We're using this broad definition of evidence because different types of evidence can be used for different purposes. Different types of evidence also cost different amounts and require different skills to generate. For instance, a startup trying to test a prototype might carry out usability research because it's cheap and will uncover important usability issues, while a school network trying to test the educational impact of a product might do a randomised control trial across multiple schools.

One approach to using the most appropriate type of evidence for the job is Nesta's Standards of Evidence framework. Although this is useful in understanding different levels of confidence that you can have in different types of evidence, it doesn't take account of using different types of evidence for different purposes. An evidence framework developed for EdTech by the US Department of Education gives an alternative approach. It outlines different evidence-gathering approaches, what they are useful for and what questions they can answer.

## The barriers to evidence

If evidence is so important for tackling the problems people in education have with EdTech, why do we see so many problems resulting from inadequate evidence? There are several barriers preventing solutions.

### The complex context of EdTech

Although reviews of the evidence suggest that EdTech can be helpful, we can't simply conclude that 'EdTech works'. There is a lot of variation in impact between different studies,<sup>7</sup> and it's common to find disparate results for a given product in different settings.<sup>8</sup> There are many factors in the environment in which EdTech is used that can affect its effectiveness, such as teaching practices or the amount of time spent on certain tasks.<sup>9</sup> In addition, the speed with which EdTech can change makes it difficult to gather evidence.<sup>10, 11</sup> So it's not only necessary to answer 'what works' but also consider under what circumstances it works, and for whom.<sup>12</sup> As one report suggests

**In order for educators to be able to use technology to deliver education improvement, we need to move away from the seemingly simple question, "What works?" and towards a more systemic approach of learning technology implementation and evaluation.**

Furthermore, the evidence needed isn't just about the technology itself. There has been a tendency in EdTech to focus on the technology,<sup>14, 15</sup> but the report suggests that:<sup>16</sup>

**It's rarely possible to disentangle the impact of the learning technology from the effectiveness of the overall instructional system in which it is embedded.<sup>17</sup>**

This instructional system will include the teaching methods of the teacher and the school they operate in. The impact of any learning technology will also depend on Technological Pedagogical Content Knowledge - the interplay of the teacher's knowledge of pedagogy, their subject, and the technology.<sup>18</sup>

### The wide variety of evidence that is needed

EdTech evidence is needed for different audiences, about different types of EdTech, at different stages of technological development, in different contexts, for different purposes, and to be communicated in different ways. For example, a startup trying to test a prototype will need different evidence from a multi-academy trust testing the effectiveness of a product across their group of schools. This variety of types of evidence means that a variety of solutions is needed to generate and disseminate it.

Although this variety creates a challenge for anyone wanting to improve the use of evidence in EdTech, there is also an opportunity. By realising that a variety of types of evidence is needed, we can explore how to generate these. In particular we can explore what evidence can be generated that's more rigorous than user reviews, but easier, cheaper, and quicker than randomised controlled trials. See Appendix 2 for a list of frameworks we've come across for different types of evidence.

One report promoting the use of a variety of types of evidence suggests 11 different approaches to evidence-gathering,<sup>19</sup> including:

- Rapid prototyping, which can help with product design.
- Ratings and reviews, which gives the users' perspective on a product.
- Effectiveness studies, which assess the impact of a product or intervention.

In addition to many different types of evidence, there are many different people who can generate evidence. Most actors in the educational system have both a need for evidence and can help with generating evidence.<sup>20</sup> Some examples of this are in the table below:

Role	Generates evidence by	Uses evidence for
<b>Researcher</b>	Drawing on the literature Running studies Giving professional judgement	Developing theories Inputting into EdTech design
<b>EdTech supplier</b>	Providing data and software infrastructure Running studies	Designing their products Testing and improving their products Proving their products work
<b>Teacher</b>	Participating in studies Running studies Giving professional judgement	Choosing EdTech Using EdTech effectively
<b>School leader or administrator</b>	Developing data-gathering systems Running studies Giving professional judgement	Choosing EdTech Implementing EdTech effectively
<b>Policymaker</b>	Enabling any of the other roles to generate evidence, for example by providing funding and commissioning research	Guiding policy

## Constraints in schools

Resource limitations constrain schools' and teachers' ability to use EdTech effectively. According to a 2018 survey of school governors, 71 per cent said funding was the biggest issue facing the school they govern.<sup>21</sup> Many schools also have inadequate IT infrastructure with 33 per cent of secondaries and 60 per cent of primaries saying they are 'well-equipped' with ICT infrastructure.<sup>22</sup>

Without adequate funding, it is difficult for schools to utilise EdTech effectively. Even if they have adequate IT, schools need to think about systems issues such as data interoperability and infrastructure. Leaving these issues unresolved can hamper other EdTech use and lead to inefficient processes around the software. As Lauren Thorpe, the Head of Data and Systems Strategy at Ark Schools said: *"If the plumbing is broken, it doesn't help to start changing the taps."*

If good IT systems aren't in place, it makes it more difficult to gather and analyse data to understand the use and effectiveness of products. Furthermore, if technology has been demonstrated and tested in well-resourced settings it may not work well in a more constrained setting.

Many teachers also struggle with high workload.<sup>23</sup> According to a consultation by MirandaNet,<sup>24</sup> a community of ICT professionals in education:

**Another challenge is the pressure on teachers' time that is greater than ever. It is understandable that some teachers just cannot cope with learning how to use digital technologies effectively on top of all their other commitments.**

As well as resource limitations, skill limitations are important. According to Michael Forshaw, the founder of EdTech Impact, schools may not know what questions are most important to ask of suppliers or how to run a simple in-school trial to test whether EdTech has the desired impact in their school environment. Teachers' high workload can prevent them from having the time for EdTech-related training.<sup>25</sup> Workshop participants mentioned that when there is training, it is too often focused on training for a particular product, rather than the more complex task of learning how to connect the technology with pedagogy.

Partly because of these constraints, schools often don't take a strategic or evidence-based approach to EdTech. According to a British Educational Suppliers Association report,<sup>26</sup> recommendations from other teachers are the most influential source when assessing the efficacy of EdTech products. This is useful evidence, but it would be good if schools were able to use other types of evidence as well.

Workshop participants noted that schools are often under pressure to look for a quick fix and therefore choose EdTech products without a systematic and evidence-based process. These problems not only apply to buying new EdTech, but also to existing EdTech. Schools are often using many different EdTech products and some of them may need evaluating to see if they are worth keeping.

Mark Martin, a computer science teacher and EdTech expert, explained that a lack of a strategic approach can lead teachers to feel that school leadership imposes EdTech on them without having a clear benefit. It can then be challenging for teachers to work out how best to use these technologies.

## Inadequate and fragmented advice for schools and teachers

Advice for schools and teachers on EdTech is fragmented, with a lack of clear sources of guidance. There are some sources of advice, such as the Educational Endowment Foundation's guide on [Using Digital Technology to Improve Learning](#). There are also websites that review EdTech products based on structured teacher reports such as the [Educational App Store](#) and [EdTech Impact](#). But more is needed.<sup>27</sup> One teacher quoted in the MirandaNet consultation summed up this problem:

**Teachers need time to adequately integrate a new technology into their practice. There is a lack of national support that is exacerbated by the vastness of the internet, not knowing where to find trustworthy support and generic ICT CPD [Continuing Professional Development]. Teachers want to understand how a piece of technology can be used in their subject or specialism. Generic, de-contextualised CPD doesn't appeal.<sup>28</sup>**

Participants in our workshop suggested that the education sector, in general, is fragmented, with a lack of guidance at the national level and strategy at the school level. They also mentioned that despite the good work of existing organisations focused on evidence, these organisations did not coordinate with each other well.

## EdTech suppliers not generating good enough evidence

EdTech suppliers often don't generate the evidence that schools need to make good decisions. The EDUCATE programme at UCL is working on solving this problem by providing training and advice on evidence for EdTech suppliers. They have described some of the challenges suppliers face in [a paper about their programme](#), which we have drawn on for this section.

Partially, there is a challenge of suppliers not being motivated to do research. There is a perception that doing research will be too slow for the fast cycles of product development.<sup>29</sup> Furthermore, because EdTech products can go straight to market without evaluation, this leads to some suppliers believing that evidence is unnecessary.<sup>30</sup>

On the other hand, suppliers do have an incentive to generate evidence. This is especially true of small companies which have a small marketing budget. They may work on generating evidence so that they can give schools confidence in their products.

Even suppliers committed to evidence can find it difficult. Although large companies often have in-house research teams, smaller ones often don't, and they find it hard to engage with the research community or work out how best to generate their own evidence.<sup>31</sup> There can also be barriers, in particular for small companies being able to test their products. Large companies such as Google or Apple may have 'certified educators' experimenting with their products in classrooms. But it can be harder for startups.<sup>32</sup> Furthermore, the EDUCATE programme found it difficult to get academics engaged in helping EdTech suppliers, because of their workload and perhaps their incentives.<sup>33</sup>

## Current and past initiatives to address this challenge

There are several initiatives that have worked or are currently working in the UK on evidence in education. Some are focused on EdTech specifically, while others focus on education evidence in general. These include:

Name	Description	Years active	Focus
<a href="#"><u>UCL EDUCATE</u></a>	Research accelerator-type programme to help EdTech suppliers build evidence into their work.	2017 - present	EdTech
<a href="#"><u>EdTech Impact</u></a>	Helps schools find and evaluate EdTech products.	2018 - present <sup>34</sup>	EdTech
<a href="#"><u>Educational App Store</u></a>	A platform where teachers review educational apps.	Unknown-present	EdTech
<a href="#"><u>Becta</u></a>	A public body that advised on the procurement and use of computers in schools. <sup>35</sup>	1998-2011 <sup>36</sup>	EdTech
<a href="#"><u>Educational Endowment Foundation</u></a>	Researches what works in education and provides accessible summaries and toolkits for teachers.	2011 - present <sup>37</sup>	Education generally
<a href="#"><u>National Foundation for Education Research</u></a>	Creates and shares evidence to inform policymakers and other decision-makers in education.	Unknown - present	Education generally
<a href="#"><u>Institute for Effective Education</u></a>	Helps educators make more effective use of evidence.	Unknown - present	Education generally
<a href="#"><u>ResearchED</u></a>	Helps teachers understand and use evidence.	2013 - present <sup>38</sup>	Education generally

## Testbeds as a possible solution

EdTech testbeds are a potential solution to the problems outlined above. Testbeds have been an area of interest in the policy world recently, and are an approach that Nesta has been exploring both in EdTech and in other domains.<sup>39</sup> In partnership with Nesta, the Education Secretary recently announced a fund that *“will be supported by a group of schools and colleges selected to aid the development, piloting and evaluation of innovative technology.”*<sup>40</sup> Nesta and the Department for Education will be setting up a testbed of schools in England to help develop technology products and share what works with schools. Testbeds have also been set up in other areas of policy, such as the [NHS Test Beds programme](#) for digital technologies.

We have kept our definition of EdTech testbeds broad so that we can understand all the options:

### **EdTech testbed: An environment to test and experiment with EdTech in a real-world setting.**

This definition has the following parts:

- **An environment:** This could be a physical environment such as an individual classroom, a school, or a group of schools. Or it could be an organisational or virtual environment.
- **To test and experiment:** a testbed can be both for testing whether and how EdTech works as well as experimenting with it and improving it.
- **With EdTech:** a testbed should test not only an EdTech product but all the factors that are needed to make it a success such as teaching materials, teaching techniques, and how it can be integrated into existing systems.
- **In a real-world setting:** a testbed should not be an artificial environment such as a lab, it should involve real schools.

As highlighted earlier in the report, there are several initiatives in England that are currently working on evidence in education. However, most of these don't meet the requirements to qualify as an EdTech testbed. For example, UCL EDUCATE doesn't explicitly engage with schools, while the [Research Schools Network](#) (a collaboration between the Educational Endowment Foundation and the Institute for Effective Education) is focused on education more generally rather than EdTech.

EdTech Impact and Educational App Store are testbeds in that they provide a way for teachers to test and give feedback on educational products. But, with the right skills and resources, there is scope for other types of EdTech testbeds to emerge in the UK.

## 2

# Learning from case studies of existing testbeds

To inform the development of the EdTech testbed models presented in this report, we conducted rapid research to identify examples of existing EdTech testbeds from around the world. We found 30 diverse examples that you can see listed in **Appendix 3: List of testbed examples**.

We chose five testbeds to present as case studies. These are iZone (New York City, USA), MindCET (Israel), Digital Promise (USA), European Schoolnet (Europe), and EDUlabs (Tallinn, Estonia). These were selected because they are actively trying to address some of the EdTech evidence challenges outlined in this report, and they offer a diversity of approaches across a range of countries.

In the following section, we summarise these case studies, along with the key insights we got from researching them. You can read the full case studies in Appendix 1: Full testbed case studies.

## iZone

### New York City, USA

[izonenyc.org](http://izonenyc.org)



New York City's Innovation Zone (iZone) is an education reform programme of the city's Department of Education for the integration of technology into schools. Its goal is to help transform education by making it more innovative and personalised. Its Short-Cycle Evaluation Challenge (SCEC) aims to evaluate 'who EdTech products work for, when, and under what circumstances'<sup>41</sup> by matching teachers with EdTech suppliers to pilot products with potential to address student needs. Although the programme benefits EdTech suppliers by providing an opportunity for them to test their products, iZone's primary vision for the SCEC is to provide educators with the information they need to make decisions about using EdTech, when they need it.

Through the SCEC, iZone is developing a 'rapid-cycle' EdTech piloting process that is less resource-intensive than randomised control trials yet more robust than product reviews. For 12 weeks of the school year, teacher teams of four to six educators test-drive a technology product that will help them meet a

shared need. To date, the SCEC has run pilots with 100 educators and 24 EdTech companies. According to an external report<sup>42</sup> which interviewed SCEC participants, 'nearly all... believed that the SCEC provided reliable feedback for companies to improve their products and provided teachers and schools with greater discretion in choosing which products best fit their specific needs'.

See Appendix 1 for the [full case study](#).

#### Key insights from this example are:

- The idea of testing EdTech through 12-week cycles, which are cheaper than longer trials.
- A 'kit-of-parts' approach where a variety of different ways of gathering data are possible, including data on grades, classroom observations, and structured feedback sessions with teachers.
- The importance of funding sustainability - iZone suffered a 93 per cent budget decrease from 2013 to 2017.

# MindCET

Israel [www.mindcet.org/en](http://www.mindcet.org/en)



MindCET is an EdTech innovation centre. One of its main activities is to invite EdTech startups and teachers to partner and learn from one another through the Teacher Early Adopters of MindCET (T.E.A.M.) network of early-adopter teachers.

The T.E.A.M. programme involves training teachers as early adopters of EdTech products by empowering them to test in their own classrooms and partnering these teachers with EdTech suppliers of pre-market working prototypes who are looking for opportunities to test in real-world settings. Teachers gain an understanding of the context for testing, and an opportunity to become involved in the

EdTech development process. EdTech suppliers gain insights into how their proposed solution performs in practice.

See Appendix 1 for the [full case study](#).

### Key insights from this example are:

- The value of EdTech suppliers and teachers learning from each other and working together, rather than just EdTech suppliers using schools as a testing environment.
- That teachers can find it empowering to shape a product.

# Digital Promise

USA [digitalpromise.org](http://digitalpromise.org)



Digital Promise's mission is to 'accelerate innovation in education to improve opportunities to learn'. It focuses on addressing the United States' lack of equity in access to, participation in, and use of technology for learning at all ages, in school and beyond. It pursues activities related to network building among educational leaders and innovative school districts; documenting and disseminating innovations to build capacity for change; facilitating access to existing research tools, data, and studies; and expanding opportunities to engage students in active learning through problem-solving and making.

Digital Promise has built a network called the League of Innovative Schools which often acts as a testbed to try out innovative approaches that improve education. The League convenes over 100 school districts<sup>43</sup> across the US. Together, they identify challenges<sup>44</sup> that they share and seek ways to address them. Accordingly, members often partner with entrepreneurs, researchers, and relevant experts to pursue research that supports decision-making.

These activities may involve EdTech but are primarily focused on finding solutions to a context-specific problem.

With the League of Innovative Schools, testbed activity comes in the form of collaborative, consultative engagement at the school district level – with school districts often banding together to address the same challenge. Digital Promise aims to understand what decisions school districts and their schools are trying to make, and then designs research programmes and trials to support them in making informed judgements and taking appropriate actions.

See Appendix 1 for the [full case study](#).

### Key insights from this example are:

- The idea of schools coming together to prioritise challenges and address them.
- The idea of providing consulting for schools along with training for school staff.

## European Schoolnet



### Europe

[www.eun.org](http://www.eun.org)

European Schoolnet is a not-for-profit organisation that supports innovation in learning and teaching across a network of 34 national education ministries across Europe. Its Future Classroom Lab in Brussels is a space for convening education stakeholders and showcasing innovations in education, including current and emerging EdTech.

The Future Classroom Lab runs a validation service that was started to help EdTech suppliers and researchers run small- and large-scale pilots in schools in a way that aligns with teacher needs for testing support. It provides a way for organisations or individuals to propose validation pilots that follow a range of different evaluation methodologies to test

either the design, implementation, or effectiveness of EdTech products in school settings. The service provides a detailed manual that helps would-be testers determine their testing goal, plan and design an evaluation, determine an approach, and run an EdTech validation in schools.

See Appendix 1 for the [full case study](#).

#### Key insights from this example are:

- That EdTech suppliers need ways to rapidly test their products.
- That a testbed can provide useful research guidance and tools to guide a testing project.

## EDUlabs



TALLINN UNIVERSITY

### Tallinn, Estonia

[ceiter.tlu.ee/living-labs](http://ceiter.tlu.ee/living-labs)

EDUlabs is an EdTech research, training, and development initiative led by CEITER, the Learning Analytics and Educational Innovation research centre at Tallinn University in Estonia. It aims to support evidence-based educational innovation through an integrated research and teacher training programme. The programme draws on living labs methods, taking an innovation incubator approach that starts with a more controlled setting before scaling to test with a wider target group.

EDUlabs is for refining an educational innovation or making it work better – not about making a judgement that it does or does not work. Each of these programmes follows a four-stage model.<sup>45</sup> This begins with researchers and teachers co-designing a research study. Then, researchers test an intervention within the controlled environment

of the research centre's classroom lab. Through a teacher training programme that makes use of both in-person training and online engagement, the programme translates and sustains testing in real-world classrooms.

See Appendix 1 for the [full case study](#).

#### Key insights from this example are:

- The idea of teachers, researchers, and technologists coming together to co-design EdTech.
- The importance of developing teaching materials and training teachers as well as developing the EdTech product itself.
- The idea of creating a community of teachers to share learning around EdTech.

## 3

## Testbed models

The case studies above provide specific examples of what kinds of testbeds could be created. By taking distinct elements from each of these, we were able to develop four broad testbed models, each with its own function and design. These models are intended to act as archetypes, rather than as a detailed blueprint for implementation. A testbed design could also be created by combining two or more of these models. The models are:



### Co-design

EdTech suppliers, researchers, teachers, and students work together to identify educational needs and opportunities, and to develop a combination of technology and pedagogy to address these.



### Test and learn

EdTech suppliers work with schools to rapidly test their product in a school setting so they can improve it.



### Evidence hub

A space for schools and policymakers to work with EdTech developers and researchers to generate evidence about impact, synthesise it, and disseminate evidence-based advice to guide adoption and scaling.



### EdTech network

A network of schools, researchers, and suppliers that share their experience and insights. As well as networking, this may involve training and professional development.

They were developed by synthesising multiple strands of research:

- Developing the five case studies of existing EdTech testbeds and considering the main insights generated from each of them and how they differ from each other.
- Reading about and interviewing staff from UK initiatives that generate and share evidence in education, especially EdTech Impact, EDUCATE, and the Educational Endowment Foundation.
- Thinking of the different actors in education, what their needs for evidence are, and what sorts of testbeds would generate that evidence.
- Thinking of the different types of evidence that could be used in EdTech, and how that could be generated.
- We got feedback on draft versions of these models in a workshop with practitioners and experts.

Below are the full models, each of which contains a description of the model's approach, when to use it, who to involve, and how to implement it. See Appendix 2 for a list of frameworks we've come across that outline different ways of gathering evidence.



# Co-design

## Users as creators

EdTech suppliers, researchers, teachers and students work together to identify educational needs and opportunities, and to develop a combination of technology and pedagogy to address these. They use design-based research and

action research approaches, with teachers and students as co-designers. The design process can be facilitated either by an EdTech supplier or a researcher.

### When to use

#### Goals

Connect EdTech suppliers, teachers, and students and empower them to create EdTech together.

Enable the creation of new and imaginative EdTech that meets student and teacher needs.

Develop pedagogy along with technology.

#### EdTech maturity

Concept

Prototype

Product

#### Type of evidence

Contextual

General

### Who to involve

Co-design can't be a top-down process. It needs to be driven through cooperation between teachers and EdTech suppliers.

Role	What they contribute	How they benefit
Students	Test products and provide feedback and design ideas.	Gain insights into how technology is developed, connect with suppliers, feel empowered by technology.
Teachers	Test products and provide feedback and design ideas.	Empowered to learn new skills and contribute to creating a product that addresses their needs.
EdTech suppliers	Facilitate the design process and develop the product.	Direct access to student and teacher insights.
Researchers	Facilitate the design process and provide expert advice.	Access to a context in which to do research.

### How to implement

#### Considerations

Clearly define the problem and outcomes, and focus on people before process: concentrate on cultivating empathy between participants.

Consider the whole context: pedagogy, product, and other elements that enable learning. Establish grounds for wider systemic impact by identifying shared challenges and addressing these.

Involving teachers as design partners will require working within the time constraints faced by teachers. It may also require changes in attitude and a willingness to work through issues related to educational priorities, product ownership, ethos, and ethics.

**Similar examples:** EDULabs, MindCET TEAM network, 6Aika.

#### Tools and methods

Participatory design

Design ethnography

Joint requirements gathering

Storyboarding

Iterative prototyping

Contextual design



# Test and learn

## Fast feedback loops

EdTech suppliers work with schools to rapidly test their product in a school setting so they can improve it. This involves relatively short testing cycles of a few months to a year, using relatively cheap testing methods rather than

large-scale randomised control trials (RCTs). Although evidence from this model can be used to assess the impact of products, the focus is on using the evidence to iteratively improve products.

### When to use

#### Goals

Help schools decide whether or not to adopt a product.

Improve the quality of available EdTech products by connecting EdTech suppliers with potential users to provide them with an opportunity to test their products and get rapid feedback.

Enable EdTech suppliers to quickly gain product design insights through an iterative process, rather than through a large-scale, protracted research assessment.

Provide a starting point to understanding gaps in the EdTech market.

#### EdTech maturity

Concept

Prototype

Product

#### Type of evidence

Contextual

General

### Who to involve

An effort must be made to incentivise teachers to participate. This could take the form of free and early access to an exciting and potentially useful product with

the potential to influence its development, or access to evidence that could help inform their teaching practice.

Role	What they contribute	How they benefit
Students	Participate in testing.	Benefit from learning with improved technology.
Teachers	Participate in testing.	Procurement and teaching insights: learning how to best use a product, and whether it works in the school.
EdTech suppliers	Provide the product.	Opportunity to improve a product and establish whether it works.
Researchers	Provide expert advice: assist with selecting appropriate testing methods, conduct data analysis.	Opportunity to study how technology works in practice.

### How to implement

#### Considerations

Focus on testing a product to build evidence where there are gaps in understanding. Relate this to the strengths and weaknesses of products already on the market.

Assess impact on teachers and teaching, including pedagogy and implementation.

Consider how a product works in context, and also consider wider benefits.

**Similar examples:** iZone Short-Cycle Evaluation Challenge, EdTech Impact.

#### Tools and methods

Usability testing

Structured interviews with stakeholders

Desirability Toolkit<sup>46</sup>

A/B testing

Pre/post testing



# Evidence hub

Generate, synthesise, and disseminate

A space for schools and policymakers to work with EdTech developers and researchers to generate evidence about impact, synthesise it, and disseminate evidence-based

advice to guide adoption and scaling. This effort is focused on generating evidence on the impact of EdTech that is applicable to a wide range of schools.

## When to use

### Goals

Help schools make better, evidence-based decisions on how to choose and use products.

Produce robust evidence on impact, with a focus on large-scale trials and meta-analyses.

Communicate evidence-based advice at scale and even internationally – and with authority to challenge pre- and mis-conceptions and rule out some approaches to EdTech design, EdTech use, and evidence gathering as unhelpful.

Provide a rational and reliable basis for funding decisions.

### EdTech maturity

Concept

Prototype

Product

### Type of evidence

Contextual

General

## Who to involve

Establishing authority and attracting practitioners to learn from the evidence hub are essential for its success.

Teachers and policymakers may not seek out evidence unless they realise it is available and accessible.

Participants	What they contribute	How they benefit
Students	Participate in testing.	Benefit from learning with technology that has proven value.
Teachers	Participate in testing.	Benefit from the advice and confidence in the educational value of the EdTech.
EdTech suppliers	Provide products to be researched.	Benefit if their product is shown to be valuable.
Researchers	Synthesise advice and design/run original studies.	Opportunity to run large-scale effectiveness trials.
Policymakers	Provide funding and legitimacy.	Benefit from being able to draw on this evidence.

## How to implement

### Considerations

Draw on a variety of evidence types from different sources and use them to inform each other appropriately. Different types of evidence may be useful for different reasons.

Communicate research findings by producing outputs that are useful for practitioners, policymakers, and others.

Pursue research beyond assessing individual products: investigate effective EdTech use, technology-enabled pedagogies, and integration within school IT systems.

**Similar examples:** EEF, IES What Works Clearinghouse, Institute for Effective Education, BECTA.

### Tools and methods

Quasi-experimental impact studies

Randomised controlled trials

Meta-analyses

Interviews with participants

User research



# EdTech network

Share experience

A network of schools, researchers, and suppliers that share their experience and insights. As well as networking, this may involve training and professional development.

## When to use

### Goals

Enable scalable and diverse sharing of insights and best practices, with an emphasis on pragmatic advice based on practical experience, through peer-to-peer learning.

Build the skills, knowledge, and confidence of teachers, school leaders, administrators, and others so they can make more effective use of EdTech.

Empower collective action, including influencing product roadmaps, negotiating procurement, and advocating for policy change.

### EdTech maturity

Concept

Prototype

Product

### Type of evidence

Contextual

General

## Who to involve

An effort must be made to incentivise teachers to participate. This could take the form of free and early access to an exciting and potentially useful product with

the potential to influence its development, or access to evidence that could help inform their teaching practice.

Participants	What they contribute	How they benefit
Students	N/A.	Benefit from the insights and best practices that teachers, schools, and suppliers have learned.
Teachers	Experience, expertise, and insights.	Insights and best practices based on others' practical experience; inspiration and confidence.
EdTech suppliers	Experience, expertise, and insights.	Insights into needs and challenges of teachers and schools.
Researchers	Provide expert advice: assist with selecting appropriate testing methods, conduct data analysis.	Insights into needs and challenges of teachers and schools.

## How to implement

### Considerations

Define a clear purpose for the network and benefits for all participants. Networks work best when focused on a particular project or specific set of challenges.

Build an inclusive network. Select a relevant mix of participants at varying levels of seniority, and in different roles. Balance group cohesion with diversity of interests and perspectives.

Make provisions for long-term sustainability by structuring group interactions to make space for different agendas, deciding on frequency of meetings, and prioritising continuous funding.

**Similar examples:** Digital Promise League of Innovative Schools, EEF Research Schools Network, Mastery Maths Hubs, MirandaNet, Association for Learning Technology, BESA, BECTA.

### Tools and methods

Wikis

MOOCs

Peer-to-peer training

Webinars

Meet-ups

Conferences

Working groups

Blogs

4

# Comparison and analysis of models

The models in this report are intended to be compatible with each other, rather than being competing options. A robust EdTech evidence ecosystem would probably include all of them, and perhaps multiple different implementations of each.

## Comparison of models

Although it would be useful to list the strengths and weaknesses of each model, these will depend on the goals of the organisation implementing the models. Because one model will often be strong on something that another model is weak on, it's more instructive to see the main variables in which the models differ. This comparison also shows us how these models might complement each other and how they could be modified.

**Levels of product maturity:** The first three models involve EdTech products of different levels of maturity:



**Co-design:** products at a concept or prototype stage that benefit from being designed together with teachers and students.



**Test and learn:** products at a later stage that benefit from being iteratively tested and improved.



**Evidence hub:** well-developed products and overall approaches to EdTech that need to be tested in a large-scale way.

In contrast, the EdTech network is a supporting function useful across many levels of product maturity.

Together, the models provide a way to support the development of EdTech throughout the product development process, from concept to mature product.

**Fast, low-cost evidence vs slower, higher-quality evidence:** The Test and learn model focuses on generating rapid evidence at low cost. This is useful because it enables resource-constrained suppliers to improve their products at an early stage of maturity. The Evidence hub relies on evidence that uses slower and more expensive, but more reliable techniques. This slowness may be troublesome when testing rapidly-changing EdTech.

**Use of evidence:** Another way of looking at these models is to see that Co-design and Test and learn are both focused on developing and improving particular products. By contrast, the Evidence hub is focused on evaluating products and approaches, and the EdTech network is more focused on sharing knowledge and experience. The different uses of evidence will also affect how generalisable it would be. The Evidence hub attempts to provide recommendations that apply widely. The other models may be more focused on evidence from a particular context that may not apply elsewhere.

## Combining the models

Although we think any of the models could be combined with each other, some fit together more naturally than others.

One promising combination is the **Evidence hub** and **EdTech network**. In this combination, the Evidence hub would find it easier to disseminate its findings and get feedback on them through the network. It would also give the network a core set of guidance to draw on in addition to the experience of its participants.

Another promising combination would be **Co-design** and **Test and learn**. This could develop EdTech through co-design methods, and then iteratively test and improve them through both design research and short evaluations.

5

# Considerations for implementing the models

For someone considering implementing an EdTech testbed, we have identified issues to consider that are common to all our testbed models.

## Act as a public good

Testbeds should act as a public good that everyone can draw on. This means sharing findings widely and being transparent about the methods used. Data should also be shared as openly as possible, while taking into account issues around personal data and intellectual property.

## Don't test technology in isolation

Make sure to not only test the technology, but also other things important to successful EdTech such as the pedagogy and how the tech can be implemented in a school.

## Have a clear purpose and the right methods for evidence-gathering

Make sure any research done has a clear focus and purpose.

Choose the evidence-generating methods that are proportionate for the purpose and context. For example, a large-scale RCT would probably take too long for early-stage product development.

## Disseminate and communicate

Define the audience for any evidence generated and communicate it to them in a way that they will find useful.

Communications and recommendations should draw on a range of evidence, take account of the limitations of the evidence, and make clear what contexts the evidence most applies to.

## Manage participation

Make sure the participants you wish to include have both the ability and motivation to take part. For example, if you plan to involve teachers, bear in mind their heavy workload and budget constraints. If you are involving academics, consider how this work can fit with the pressure to publish that they experience.

Manage the friction that may result from different participants having different goals. For example, a supplier may be most interested in being able to test and improve their product, but a teacher may be more focused on the immediate task of teaching.

# Conclusion

**Without good evidence, EdTech will not have the impact that many hoped for. Many barriers in the education system prevent solutions to this challenge, but testbeds offer one way forward. By providing a real-world environment for testing and experimentation, testbeds can generate evidence that is relevant to schools, teachers, suppliers, and policymakers. We encourage others to build on our models and improve EdTech evidence by setting up testbeds in the UK.**

Nesta is working in partnership with the Department for Education in England to support the development of products and build the evidence base to ensure that technology meets the needs of teachers, lecturers, pupils and students. The programme will work across four challenge areas:

- **Formative assessment**
- **Essay marking**
- **Parental engagement**
- **Timetabling**

It will include a grant funding programme to support EdTech products across these challenges and build the evidence for what works through a testbed of schools and colleges. This research will directly feed into the design and development of the testbed.

# Appendix 1:

## Full testbed case studies

### Case studies

iZone

MindCET

Digital Promise

European Schoolnet

EDUlabs

### Introduction

The case studies shared in this report all exemplify different ways of building evidence around EdTech in a real-world environment. Through desk research and interviews with EdTech experts, we generated a list of 30 potential organisations with programmes for testing, experimentation, and evidence-gathering. These came from a variety of locations, including the UK, Finland, Germany, Australia, Singapore, China, the USA, and Mexico. They also differed in their expression across several key variables. These included testing site (e.g. a classroom, a designated facility like a purpose-built institution or lab, or a mobile context), scale and distribution (e.g. limited to an administrative region, a national community, or a trans-national network), primary motivation (e.g. driven by the needs of teachers versus suppliers), governance (e.g. independent not-for-profit or led by a research institution), and actors involved (e.g. governments, foundations, educators, product suppliers). They also varied in their approach to gathering evidence, including the type of evidence collected, methodologies used, type of evidence collected, the use and uptake of this evidence, and their implementation of this approach (for a detailed discussion on models for EdTech testbeds, see [Section 3](#)).

When shortlisting and, eventually, selecting the final five examples to feature in this report as case studies, we considered cases for their relevance, distinctiveness, and information availability. To assess relevance, we examined how closely a given example resembled our working definition of an EdTech testbed, and the extent to which it allowed for EdTech use and evidence gathering in real-world settings. To determine distinctiveness, we considered each example within the context of the whole collection, asking how interesting, unique, novel, or different it was when compared to the others; we aimed to select examples that would together present a variety of expressions of key variables. Finally, before committing to our final selection, we quickly determined how easy it would be to access information about the shortlisted examples. We looked at the level of detail on organisations' own websites, references in peer-reviewed literature, news media features, independent reviews, interviews and presentations, and contact information for potential interview subjects.

As a result of this process, we selected the five case studies in this report. These range from teacher-driven to supplier-driven, from experimental to design-based, and from city-scale to continent-scale. Some collect quantitative data, others focus on qualitative data, and some collect both. All the case studies demonstrate a distinct approach to gathering evidence around EdTech in real-world settings.

# iZone



New York City, USA

[izonenyc.org](http://izonenyc.org)

## Description

New York City's Innovation Zone (iZone) is an education reform programme of the city's Department of Education that supports technology integration and innovation for personalisation. Launched in 2009, the initiative was intended to catalyse and scale innovation by providing a structure for designing and testing new learning models, connecting technology providers with educators, and working with policymakers to remove barriers and build capacity for innovation. The programme serves the largest school district in the USA, which has over one million students.<sup>47</sup> Nearly 300 primary- and secondary-level schools in the district participated in the initiative,<sup>48</sup> which includes a grant programme to support innovative projects using learning technologies to address challenges across multiple schools, a blended learning programme with a dedicated teacher training component, a personalised learning programme, and a programme called Innovate NYC Schools to foster EdTech innovation by connecting schools and EdTech suppliers.

## Purpose

Since 2014, under the Innovate NYC Schools programme, iZone has partnered with the Learning Assembly on the Short-Cycle Evaluation Challenge (SCEC). Supported by the Bill and Melinda Gates Foundation, the Learning Assembly is a network of seven not-for-profit organisations testing EdTech, collaborating with educators to identify which EdTech works, providing EdTech suppliers with feedback, and sharing evidence of learning outcomes to improve what is offered on the EdTech market.

The SCEC aims to evaluate 'who EdTech products work for, when, and under what circumstances'<sup>49</sup> by matching teachers with EdTech suppliers to pilot products with potential to address student needs. In running the SCEC, iZone concentrates on 'problems of practice'<sup>50</sup> to understand school needs, engages all EdTech stakeholders and especially strengthens teacher input to improve the quality of current and future EdTech products, and builds school capacity to make better, more strategic decisions about their needs in relation to EdTech. Although the programme benefits EdTech suppliers by providing

an opportunity for them to test their products, iZone's primary vision for the SCEC is to provide educators with the information they need to make decisions about using EdTech, when they need it.

The development of the SCEC builds on a 2013 programme called the [Gap App Challenge](#), which invited 13 suppliers to design desktop and mobile apps for enhancing mathematics teaching, learning, and engagement in middle schools, and to partner with an iZone school to pilot them. The programme was intended to provide feedback loops between educators and EdTech suppliers and to overcome barriers to procuring EdTech through requests for proposals.<sup>51</sup> However, suppliers with earlier-stage product ideas were less able to contribute or gain value from the programme.<sup>52</sup> In response to this learning, iZone developed a resource for EdTech suppliers that divides EdTech product development into three phases: problem and product validation, piloting, and scaling support to more schools.<sup>53</sup> They designed the SCEC to engage with EdTech suppliers who have passed through the problem and product validation phase and are ready to pilot their product.

## Testbed design

Through the SCEC, iZone is developing a 'rapid-cycle' EdTech piloting process that is less resource-intensive than randomised control trials yet more robust than product reviews. For 12 weeks of the school year, teacher teams of four to six educators test-drive a technology product – 'an app, software or web-based program'<sup>54</sup> – that will help them meet a shared need. Research is conducted by iZone's research partner. These have included [Edtechnos Evaluator](#), an EdTech advisory firm comprised of consultants from Good Harbor Partners and evaluators from John Hopkins University, and the [Center for Children and Technology](#).

For schools to participate, teams of four to six teachers of any mix of grade levels or content areas within that school identify a common need within their teaching practices. By applying to the SCEC, they commit to piloting an EdTech product that addresses this need. iZone reviews submitted SCEC applications and conducts in-school interviews with selected school candidates to gain an in-depth understanding of their expressed needs and contexts. Schools are required to provide student access to

desktop computers, laptops, or tablets for the length of the pilot, and this access must enable all students in a class to be online at the same time.

Any EdTech supplier ready to pilot a product can apply to test their work through the SCEC. If selected for participation, EdTech suppliers are required to provide free access to their product for the entire school year, teacher and researcher training and support, a dedicated representative, feedback required by the research process, and product usage data.<sup>55</sup>

iZone evaluates EdTech suppliers applying to the SCEC with a rubric<sup>56</sup> containing criteria<sup>57</sup> related to teacher needs, product readiness, and supplier capacity. This enables them to identify a shortlist of EdTech suppliers with the greatest potential to meet each school's needs, context, and available hardware. SCEC teacher teams have an opportunity to try out<sup>58</sup> options on their shortlist ahead of deciding which EdTech to pilot. Finally, schools and EdTech suppliers participate in a virtual matching session including product demos followed by 20-minute question periods. Schools then rank their choices and iZone assigns school-supplier matches.

## Implementation

During pilots, EdTech suppliers have the opportunity to collect data through classroom observation<sup>59</sup> and to improve their products by collaborating with teachers during structured feedback sessions.<sup>60</sup> From the research partner, they also receive an independent evaluation of their product's efficacy based on the pilot.<sup>61</sup>

As one of the previous research partners describes,<sup>62</sup> the evaluation research approach is supposed to result in findings that apply to specific rather than generalised implementation of an EdTech product. For example, *Edtechnos Evaluator* used a set of measures that could be flexibly combined to test a variety of different EdTech products. This kit-of-parts approach allowed them to adapt to different data availabilities and needs. Depending on the pilot, researchers could collect data on:

- **Student learning**, through quantitative and qualitative data on grades and teacher-made tests, programme assessments like embedded quizzes, teacher perceptions, and standardised assessments.

- **Student and teacher engagement**, through classroom observations, an online teacher survey with rating exercises and open-ended questions, teacher focus groups and interviews, bi-weekly reflections, online student surveys with a mix of rating exercises and open-ended questions, and student focus groups and interviews.
- **Student and teacher satisfaction**, through similar methods as for engagement.

These researchers summarised their findings in two formats: a one-page short report and a longer, more detailed implementation report.

## Impact

**Weaknesses.** The iZone has shown itself to be somewhat vulnerable to changes in politics and leadership – unfortunately, the initiative suffered a 93 per cent budget decrease from 2013 to 2017.<sup>63</sup> This may illustrate the importance of establishing funding models for EdTech testbeds that are not tied to any one political figure or party if such programmes are to persist through change. However, the SCEC programme may be somewhat protected by its external funding.<sup>64</sup>

## Key takeaways

**Strengths:** The SCEC's design is teacher-centred and allows for both design research by EdTech suppliers, and external evaluation by dedicated researchers. Sets of data collection techniques used by the researchers allow for flexibility in designing pilot-specific studies that test specific, rather than generalised, implementation of a single software product.

**Weaknesses:** Although the SCEC programme appears to be successful, the iZone itself has been vulnerable to changes in politics and leadership. Unfortunately, iZone reportedly suffered a 93 per cent budget decrease from 2013 to 2017.<sup>65</sup> However, because SCEC is externally funded by the Gates Foundation,<sup>66</sup> the programme may be somewhat protected.

## Related resources

[The iZone website](#)

Centre for Public Impact (8 April 2016). [Case Study: New York City Innovation Zone](#)

# MindCET



## Israel

[www.mindcet.org/en](http://www.mindcet.org/en)

### Description

MindCET is an EdTech innovation centre operated since 2012 by the Centre for Educational Technology (CET), an Israeli not-for-profit organisation that aims to advance education in Israel and beyond by working to ensure EdTech serves learning and teaching needs. MindCET brings together entrepreneurs, educators and researchers through incubator and accelerator programmes, training and network-building activities, research and publishing, and investment in early-stage EdTech ventures. It is supported by government, university, and industry partners. Since 2016, MindCET has collaborated with EdTech UK and UK Israel Tech Hub on the UK Israel EdTech Task Force.<sup>67</sup> Overall, MindCET aims to build partnerships to create a 'new educational paradigm' that properly benefits from advances in technology, to mobilise Israel's startup and innovation culture toward solving problems in the education field, and to initiate learning and improvement within the CET.<sup>68</sup>

### Purpose

MindCET has three main programme areas: an accelerator for startups looking to enter the EdTech industry, a teacher-oriented programme with opportunities to receive training and provide feedback on EdTech products in development, and a challenge-driven incubator residency supported by industry partners.

MindCET facilitates access to appropriate field trial and pilot opportunities for participants in the incubator and accelerator programmes. They also invite EdTech startups and teachers to partner and learn from one another through the Teacher Early Adopters of MindCET (T.E.A.M.) network of early-adopter teachers who are trained and accredited through the MindCET's [EdTech Startups and Teachers Alliance \(E.S.T.Alliance\)](#). MindCET Fellows positions teachers themselves as entrepreneurs and provides an opportunity for them to develop an EdTech tool that addresses pedagogical and educational challenges they have identified from within their teaching practice.

These offerings allow MindCET to work across different levels of education and to support the needs of educators, learners, and EdTech creators by enabling a feedback and development cycle centred around improving the creation of EdTech products and the way they are integrated into education systems.

### Testbed design

The T.E.A.M. programme illustrates MindCET's position as a third-party facilitator within the EdTech ecosystem. The programme involves training teachers as early adopters of EdTech products by empowering them to test in their own classrooms and partnering these teachers with EdTech suppliers with pre-market working prototypes (i.e. early-stage, post-MVP, having tested with users) who are looking for opportunities to test in real-world settings. Teachers gain an understanding of the context for testing, and an opportunity to become involved in the EdTech development process. EdTech suppliers gain insights into how their proposed solution performs in practice.

The T.E.A.M. programme takes place over four to six months and includes both online and in-person events. Teachers who join the programme are assigned to groups with a representative from the MindCET team. They receive some initial training through online sessions, where they learn about what is involved in testing emerging EdTech products. This includes exposing them to different examples of EdTech and teaching them how to select the solution they will be testing based on their own teaching needs. At an in-person showcase event, startups screened by MindCET and invited to test through the T.E.A.M. programme pitch to teachers. This event also includes roundtable discussions for teachers and suppliers to learn about product specifics in greater depth. Teachers shortlist products that meet their needs, and through consultation with MindCET representatives, eventually choose one work with. Then MindCET facilitates longer-term partnerships between teachers and EdTech suppliers for testing.

## Implementation

Testing and piloting are carried out according to a methodology and a set of tools developed specifically for the education ecosystem. These are designed to consider pedagogy, technology, and implementation. MindCET's focus is product-oriented, with the emphasis on trying out a new product, providing feedback, and understanding the pedagogical added value. Having completed training through the T.E.A.M. onboarding process, teachers themselves implement testing in their own classrooms over a period of four to five months. During this time, they continue to share experiences with MindCET, other T.E.A.M. teachers testing the same EdTech product, and the supplier developing the EdTech being tested – who in some instances also observe classroom use of their product. Teachers also provide feedback and data to MindCET researchers through a set of instruments designed to collect both quantitative and qualitative information. MindCET researchers process this information and prepare reports for both the teachers and EdTech suppliers involved in a test.

## Impact

Through the T.E.A.M. programme, MindCET enables both EdTech startups and teachers. EdTech developers learn how to test their product and gain insights from trying out their products with practicing teachers in real classroom settings. Teachers learn how to select, test, and contribute to improving EdTech products. Their involvement in the EdTech development process helps dispel fears about integrating emerging technology in their teaching, and since 2016 MindCET has noticed a change in culture in teachers:

“It was really hard for [teachers] to understand how to test a product that was not fully ready. Today... they find it extremely enriching, the fact that their feedback will, in a way, shape the way the project is going to end up.”

– Cecilia Waismann, Academic Director, MindCET

## Key takeaways

**Strengths:** MindCET enables two-way exchanges between early-stage startups and teachers, building relationships between these stakeholder groups and empowering both to carry out testing for the sake of improving the quality of EdTech tools available on the market.

**Weaknesses:** T.E.A.M.'s data collection instruments, though refined through programme iterations, have yet to be formalised. The focus of the programme makes it potentially less suited to providing policy recommendations, although other R&D offerings within MindCET address this gap.

## Related resources

[The MindCET website](#)

Ramiel, H. (2017) [User or student: constructing the subject in Edtech incubator](#). 'Discourse: Studies in the Cultural Politics of Education, 1-13.'

# Digital Promise



USA

[digitalpromise.org](http://digitalpromise.org)

## Description

Authorised by the US Congress in 2008<sup>69</sup> as the National Center for Research in Advanced Information and Digital Technologies and launched in 2011,<sup>70</sup> Digital Promise is an independent, bipartisan not-for-profit organisation. Digital Promise was founded to 'realise the potential of learning technology' by engaging with educators, researchers, technology firms, and entrepreneurs to: identify breakthrough technologies, learn faster what's working and what's not,<sup>71</sup> and transform the market for learning technologies. Today, its mission is to 'accelerate innovation in education to improve opportunities to learn',<sup>72</sup> with a focus on addressing Americans' lack of equity in access to, participation in, and use of technology for learning<sup>73</sup> at all ages, in school and beyond. The organisation receives operating funding from a set of core funders and also pursues partnerships and grants to support individual projects.

## Purpose

In pursuit of its mission, Digital Promise engages in activities related to network building among educational leaders and innovative school districts; documenting and disseminating innovations to build capacity for change; facilitating access to existing research tools, data, and studies; and expanding opportunities to engage students in active learning through problem-solving and making. More recently, in 2017 Digital Promise hired leading researchers to develop a responsive research programme serving the needs of educators and students, EdTech providers, and policymakers.<sup>74</sup>

Digital Promise's League of Innovative Schools often acts as a testbed to try out innovative approaches that improve education. The League convenes over 100 school districts across the US.<sup>75</sup> Together, they identify challenges that they share, and seek and share ways to address them. Accordingly, members often partner with entrepreneurs, researchers, and

relevant experts to pursue research that supports decision-making. These activities may involve EdTech but are primarily focused on finding solutions to a context-specific problem.

## Testbed design

With the League of Innovative Schools, testbed activity comes in the form of collaborative, consultative engagement at the school district level – with school districts often banding together to address the same challenge. Digital Promise aims to understand what decisions school districts and their schools are trying to make. It then designs research programmes and trials to support them in making informed judgements and taking appropriate actions. This may include helping school districts select appropriate metrics and design evidence-gathering programmes to collect these. Digital Promise trains district staff so that they are empowered to continue the work and advance it to further address their own needs. They help build toolkits, frameworks, and helpful resources, and share these across schools in the League to ensure benefits go beyond a single project implementation.

## Implementation

One challenge the League of Innovative Schools has addressed through this approach is data interoperability. With so many different digital technologies being used for teaching and learning, schools are looking to better understand the data they could be accessing, aggregating, and analysing to help them make better decisions about how and what they teach. Due to federal-level legislation, educators have been required to adopt a data-driven approach to decision-making and evaluation since 2001; however, making sense of the abundance of data that schools collect and then acting on it to improve student outcomes has proven challenging.<sup>76</sup>

To address this challenge, Digital Promise provides research expertise to help figure out what metrics would support school decision-making, and how schools could go about collecting this data through the EdTech products they are already using. Working with individual school districts, Digital Promise researchers transfer techniques to school district staff so that they can continue to advance the work and improve their ability to monitor and evaluate their own programmes. Digital Promise has summarised lessons learned so far about data interoperability in a report that recommends actions and sets the stage for advocacy work in this area.<sup>77</sup>

### Impact

Digital Promise provides strategic and research leadership through their engagements with school districts. Previously, their research activities were mostly translational in nature, taking available research done elsewhere and helping schools make use of it. However, the organisation has recently expanded its capacity to carry out original research. For now, the League of

Innovative Schools appears to be effective at surfacing common problems, and cooperating and collaborating to solve these through projects and advocacy.

### Key takeaways

**Strengths:** Digital Promise uses a network of school leaders to enable and build consensus around a prioritised set of shared challenges, and to attract funding for related projects. Its approach is context-sensitive and highly attuned to individual school needs, while ensuring learnings are shared across a wider community of research and practice.

**Weaknesses:** The model is not explicitly designed for testing EdTech and is not concerned with standardisation. However, it does build capacity among League of Innovative Schools districts for scaling approaches and methodologies.

### Related resources

[Digital Promise website.](#)

# European Schoolnet



## Europe

[www.eun.org](http://www.eun.org)

### Description

European Schoolnet is a not-for-profit organisation that supports innovation in learning and teaching across a network of 34 national education ministries throughout Europe. It supports a wide range of stakeholders within the education ecosystem by engaging education ministries, schools, the European Commission, IT industry (including EdTech suppliers), and experts and by targeting policymakers, teachers, school leaders, students, and research and development organisations. European Schoolnet is closely involved with the European Commission's programmes in education, research and technology. It pursues multi-stakeholder projects as well as larger bilateral agreements to support effective integration of technology in education with a focus on ICT and digitisation. This work involves identifying and testing promising innovations, sharing evidence of impact, and helping to mainstream advancements in teaching and learning for an inclusive education system. European Schoolnet supports inter-school collaboration, disseminates good practice, investigates new education models of technology-enhanced learning, and provides professional development for educators by directly and indirectly developing and supporting a network of schools already taking innovative approaches to teaching and learning.

### Purpose

Currently, European Schoolnet's focus areas include digital citizenship, STEM education, professional development, school networking, and evidence for innovation. This last area is concerned with collecting evidence and data regarding innovations in education, with the specific aim of using this to make policy recommendations and to scale. Accordingly, European Schoolnet initiates both translational and evidence-gathering research, and

facilitates experimental pilots. Through large-scale 'policy experiments' using randomised control trials, they test new tools and resources in a way that allows them to be taken up more widely. So far, this approach has been used to test MENTEP, a tool for teachers to self-assess their progress in Technology-Enhanced Teaching, and Teach-Up, a set of online course modules for teacher training.

The European Schoolnet's Future Classroom Lab in Brussels complements these activities. Primarily, it is a space for convening education stakeholders and showcasing innovations in education, including current and emerging EdTech. The lab is independently funded and supported through partnerships with the ICT industry. Through the Future Classroom Lab, the European Schoolnet also runs a validation service. Based on findings from the scale-oriented [Living School Labs](#) project, the validation service was initiated to help EdTech suppliers and researchers run small- and large-scale pilots in schools in a way that aligns with teacher needs for testing support.

### Testbed design

The Future Classroom Lab's validation service was designed to meet the needs of EdTech suppliers and teachers. Companies expressed a need for faster research and a variety of testing models, and a willingness to provide software licenses. Teachers expressed interest in free software and opportunities for professional development, but also warned of constraints on their time given their normal workloads.

In response, the Future Classroom Lab's validation service provides a way for organisations or individuals (usually related to European Commission projects, national education ministries and policymakers, or industry) to propose validation pilots that follow a range of different evaluation

methodologies to test either design, implementation or effectiveness of EdTech products in K–12 school settings. These methodologies may be ‘heavier’ – more costly, longer, larger-scale, and requiring more resources – or ‘lighter’ – less costly, shorter, smaller-scale, and requiring fewer resources. European Schoolnet provides guidance on validation methodology, operational process, validation scenarios, and tools and templates to would-be testers as well as consultancy services from validation experts to help EdTech suppliers and research organisations design and scope an appropriate validation that considers evidence needs and how to motivate teacher participation. Testers can then apply to access the European Schoolnet’s network of schools across Europe to launch their validation at their organisation’s or project’s own expense.

## Implementation

The service provides a detailed manual that helps would-be testers determine their testing goal, plan and design an evaluation, determine an approach, and run an EdTech validation in schools. The manual emphasizes trade-offs between sample size and cost,<sup>78</sup> and recommends a cooperative research approach<sup>79</sup> wherein research is carried out in cooperation with schools. The Future Classroom Lab recommends this method to those intending to design and run school pilots because it centres around addressing education practitioner-identified problems,<sup>80</sup> does not require research expertise to understand it, and for these reasons appeals to teachers. Furthermore, it allows for flexible and rapid gathering of evidence that can support both policymakers and EdTech providers.

## Impact

The European Schoolnet has run seven large-scale validation pilots since 2010. These were all a result of partnerships with large-scale corporate partners like Samsung, Acer, and the educational gaming supplier Triseum. Some of the validation and evaluation methods, such as surveys, have also been used in other EUN projects.

## Key takeaways

**Strengths:** This programme offers a flexible approach to testing that accommodates different purposes, sample sizes, durations, research methods, and data collection instruments. A detailed guidance and consultancy service facilitates well designed tests that meet the needs of both research initiators, (whether EdTech suppliers or academics), and schools.

**Weaknesses:** Although the model purports to allow for the running of pilots of varying scales, the limited number of large-scale pilots completed since 2010 seems to indicate that barriers within this model prevent testing with smaller or earlier-stage suppliers on a smaller scale.

## Related resources

[European Schoolnet website.](#)

Balanskat, A., Wastiau, P., Leontaraki, I., Durando, M. and Ayre, J. (2014, September) ‘[Validation Manual: How to design and run school pilots.](#)’ Brussels: European Schoolnet.

# EDUlabs



TALLINN UNIVERSITY

## Tallinn, Estonia [ceiter.tlu.ee/living-labs](https://ceiter.tlu.ee/living-labs)

### Description

EDUlabs is an EdTech research, training, and development initiative led by CEITER, the Learning Analytics and Educational Innovation research centre at Tallinn University in Estonia. The centre involves researchers from across multiple university departments, including Educational Science, Digital Technologies, and Psychology. EDUlabs works closely with educators in Estonia to co-create EdTech innovations. It aims to provide a testbed for education and EdTech research to enable scaling beyond single classrooms. It is supported by funding from the European Union's Horizon 2020 research and innovation programme.

### Purpose

EDUlabs aims to support evidence-based educational innovation through an integrated research and teacher training programme. The programme draws on living labs methods, taking an innovation incubator approach that starts with a more controlled setting before scaling to test with a wider target group. Research is led by teachers, who participate at all stages in the research process. The programme is designed to test teaching and learning methods in STEM and how they affect student learning.

### Testbed design

EDUlabs is for refining an educational innovation or making it work better – not about making a judgement that it does or does not work. Each of these programmes follows a four-stage model.<sup>81</sup> This begins with researchers and teachers co-designing a research study. Then, researchers test an intervention within the controlled environment of the research centre's classroom lab. Through a teacher training programme that makes use of both in-person training and online engagement, the programme translates and sustains testing in real-world classrooms.

- **Stage 0: Inventing**

University researchers initiate research studies, but design them through a co-creation process with teachers.

- **Stage 1: Investigating**

Researchers invite teachers to bring their class to a controlled environment in the university to try out a novel educational intervention during a 'project day'. Teacher participation at this stage is more passive, as lessons are designed by researchers. This stage allows researchers to experiment with evidence-gathering techniques.

- **Stage 2: Scaling**

Teachers become more actively involved in this stage, joining a six to 12 month in-service training course with an online component and once monthly meetings at Tallinn University. During this engagement, teachers get involved in refining and co-creating lesson plans, teaching materials, tests, and other digital learning resources that were proposed in Stage 1. Then, they try implementing the novel intervention in their own classroom, and report back to the university researchers via feedback tools. These feedback tools include pre- and post-trial standardised tests to investigate aspects like self-regulation, motivation and engagement, and feedback forms to collect qualitative evaluations following the teacher inquiry into student learning model.

- **Stage 3: Sustaining**

Teachers continue to connect with one another over an online community, eDidaktikum, which they were introduced to in Phase 2. In that phase, they already co-created digital learning resources in which learning analytics are embedded. So, in Phase 3, it is possible for researchers to track how learning happens in many classrooms without requiring teacher involvement in the corresponding Phase 2 training, enabling further diffusion. This phase has yet to be piloted but will run for the first time in 2019.

In future, the programme may introduce filters or checkpoints to help refine projects and prioritise which ones advance through each subsequent stage of their model.

## Implementation

In the Robomath EDUlab, educators teaching grades three and six are using robots to visualise math concepts and encourage engagement with the subject. Researchers in educational technology co-designed the study with practicing teachers and ran an initial pilot study to inform further development of the Robomath intervention. In the 2018–2019 school year, the intervention was again tested, but this time the pilot included more than 2,000 students in 15 per cent of the schools in Estonia. When the programme reaches Stage 3, Sustaining, over 30 per cent of Estonian schools will be able to access to Robomath.

The Outdoor Learning EDUlab enables learning outside of the classroom, using mobile learning to enable outdoor education. In contrast with Robomath, six schools are involved in this project. Teachers from these schools helped to design mobile outdoor learning scenarios integrating different technologies like sensors, robotic devices and mobile apps to teach using a problem-solving approach across natural sciences subjects. They are now testing these with students within their teaching practices to build an evidence base for the intervention's continued use.

Currently, EDUlabs is pursuing two other programmes in addition to these: Digimath and Smart School House.

## Impact

In general, engaging teachers has so far been easy for EDUlabs, with the most recent teacher training programme being fully subscribed. However, travel makes involving teachers from regions beyond Tallinn more difficult. Another challenge has been engaging both teachers and researchers, who each have their own priorities and expectations.

## Key takeaways

**Strengths:** Strong co-creative approach that takes its research lead from teachers and follows a well-developed structure that accommodates development, testing, and scaling of various educational innovations, not just EdTech.

**Weaknesses:** Does not result in evidence that helps decision-makers judge whether or not an intervention works outright. As the programme is tied to academic timelines (the progress of researchers' PhD projects), it is potentially slower than the timelines by which industry operates.

## Related resources

[The EDUlabs website.](#)

Ley, T. (19 October 2018) [EDULabs: Co-creating Educational Innovations with Estonian Schools.](#)

CEITER. [CEITER Educational Living Labs.](#)

## Appendix 2: Recommended reading

**We found the following reading particularly useful in writing this report providing a good next step for people interested in finding out more.**

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Means, B., Shear, L. and Roschelle, J. (2015) 'Using technology and evidence to promote cultures of educational innovation: The example of science and mathematics education.' Menlo Park, CA: SRI International.

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Means, B., Murphy, R. and Shear, L. (2017) 'Pearson | SRI Series on Building Efficacy in Learning Technologies. Vol. 1 Understand, Implement & Evaluate.' London: Pearson.

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Scanlon, E., Sharples, M., Fenton-O'Creevy, M., Fleck, J., Cooban, C., Ferguson, R., Cross, S. and Waterhouse, P. (2013) 'Beyond prototypes: Enabling innovation in technology-enhanced learning.' Open University, Milton Keynes.

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Cukurova, M., Luckin, R. and Clark-Wilson, A. (2019) 'Creating the golden triangle of evidence-informed education technology with EDUCATE.' *British Journal of Educational Technology.* (2019).

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Educational Endowment Foundation (2019) 'Using Digital Technology to Improve Learning: Guidance Report.'

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There are also several useful frameworks that outline different methods for generating evidence.

Means, B. and Anderson, K. (2013) 'Expanding Evidence Approaches for Learning in a Digital World.' Office of Educational Technology, US Department of Education, p. 78.

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Nesta's Standards of Evidence.

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# Appendix 3:

## List of testbed examples

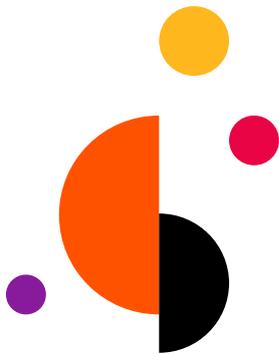
Organisation or programme	Location
<a href="#">6Aika: Smart Learning Environments for the Future</a>	Finland
<a href="#">Advanced Innovation Centre for Future Education</a>	China
<a href="#">Apple Schools</a>	UK
<a href="#">BESA: LendED, LearnED</a>	UK
<a href="#">British Educational Suppliers Association (BESA)</a>	UK
<a href="#">China Manufacturers of Educational Equipment (CMEE)</a>	China
<a href="#">Hong Kong Institute of Educational Research</a>	China
<a href="#">Citizen Schools</a>	USA
<a href="#">Digital Promise</a>	USA
<a href="#">EdTech Impact</a>	UK
<a href="#">Education University of Hong Kong school partnership</a>	China
<a href="#">EDUlabs</a>	Estonia
<a href="#">Eduvation</a>	Germany
<a href="#">EEF Research Schools Network</a>	UK
<a href="#">European Schoolnet: Future Classroom Lab</a>	Europe
<a href="#">Highlander Institute</a>	USA
<a href="#">HITSA</a>	Estonia
<a href="#">Becta ICT Testbed</a>	UK
<a href="#">iZone</a>	USA
<a href="#">LEAP Innovations</a>	USA
<a href="#">Learning Assembly</a>	USA
<a href="#">LearnLaunch's MassNET</a>	USA
<a href="#">LINNEA</a>	Mexico
<a href="#">MindCET</a>	Israel
<a href="#">New Tech Network</a>	USA, Australia
<a href="#">Silicon Valley Education Foundation's iHub</a>	USA
<a href="#">Singapore Polytechnic Smart Campus</a>	Singapore
<a href="#">Taiwan Education system</a>	Taiwan
<a href="#">UCL EDUCATE</a>	UK
<a href="#">Wonder Hub</a>	UK
<a href="#">Educational App Store</a>	UK

# Endnotes

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5. Means, B., Shear, L. and Roschelle, J. (2015) '[Using technology and evidence to promote cultures of educational innovation: The example of science and mathematics education.](#)' Menlo Park, CA: SRI International.
6. This draws on the argument in Creating the golden triangle of evidence-informed education technology with EDUCATE which argues that there are many sources of information for evidence-informed EdTech beyond statistical studies, such as educators' professional experience and judgement. Cukurova, M., Luckin, R. and Clark-Wilson, A. (2019) '[Creating the golden triangle of evidence-informed education technology with EDUCATE.](#)' *British Journal of Educational Technology.* 50(2), 490-504.
7. *"The variation in effects is also very wide (from 0.16 to 1.6) making it difficult to draw out specific messages."* Educational Endowment Foundation '[Digital technology.](#)'
8. *"Finding disparate results for a given learning technology product is more common than not."* Means, B., Murphy, R. and Shear, L. (2017) '[Pearson | SRI Series on Building Efficacy in Learning Technologies. Vol. 1 Understand, Implement & Evaluate.](#)' London: Pearson.
9. *"Kirkwood and Price investigated what enhancement of learning means in the context of TEL [64]. They note that it is difficult to attribute causality when independent variables are not held constant; the comparative study method is only appropriate where other elements of teaching are replicated."* Scanlon, E., Sharples, M., Fenton-O'Creevy, M., Fleck, J., Cooban, C., Ferguson, R., Cross, S. and Waterhouse, P. (2013) '[Beyond prototypes: Enabling innovation in technology-enhanced learning.](#)' Milton Keynes: Open University,.
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13. Means, B., Murphy, R. and Shear, L. (2017) '[Pearson | SRI Series on Building Efficacy in Learning Technologies. Vol. 1 Understand, Implement & Evaluate.](#)' London: Pearson.
14. *"After years of researching school's teaching and learning with the technology I'm still bemused as to why schools, governments, technology corporations and indeed educational researchers are still preoccupied with the technology and not the learning environment, culture, and ecosystem the young learn within."* MirandaNet. [Why the continuing focus on the technology - and not the ecosystem and culture?](#)
15. *"It is therefore the pedagogy of the application of technology in the classroom which is important: the how rather than the what. This is the crucial lesson emerging from the research."* Higgins, S., Xiao, Z. and Katsipataki, M. (2012) '[The impact of digital technology on learning: A summary for the education endowment foundation.](#)' Durham, UK: Education Endowment Foundation and Durham University.
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19. Means, B. and Anderson, K. (2013) '[Expanding Evidence Approaches for Learning in a Digital World.](#)' Office of Educational Technology, US Department of Education, p. 78.

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